



Collingham and Linton Sports Association  
A COMMUNITY AMATEUR SPORTS CLUB - PROVIDING SPORTS SINCE 1888

## A Strategy Paper – CALSA Dance



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## A Strategy Paper – CALSA Dance

### 1 Summary

CALSA has lots of juniors but not many of them are female.

TLA provides tuition in dance, acrobatics and performing arts. Most of the attendees are juniors and female.

TLA is now based at CALSA and intends to become a 'not-for-profit' organisation within the next few months.

CALSA is a Community Amateur Sports Club – a CASC.

As a not-for-profit organisation, CALSA is:

- Not liable to charge VAT on membership fees.
- Entitled to apply for grants from many sources.

If TLA restructured itself as a section of CALSA - CALSA Dance – then it would break even or generate a positive income stream.

CALSA would significantly increase the number of its female members.

Local families would have even more reasons to become part of CALSA.

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### 2 Background

#### 2.1 Junior Sporting Activities

There are flourishing junior sections within the football section, the cricket section and the squash & racketball section.

However, although all sections encourage participation from both boys and girls, the majority of the current juniors playing are boys.

#### 2.2 TLA

In 2020 the Tonicha Lawrence Academy (TLA) started renting space from CALSA to provide dance, acrobatics and performing arts classes.

The majority of the junior attendees are female.

#### 2.3 The TLA Dilemma

Although TLA is busy, popular and providing tuition to lots of young people, their ability to provide the necessary services in the long is better served by a different business model.

As a limited company it is precluded from obtaining grants from its governing bodies; Acrobatic Arts (UK) and EMD UK. Other sources of grant finance are also excluded.

Without grants to support it, revenues are insufficient to enable it to survive without serious increases in fees.

#### 2.4 The Solution

CALSA is a Community Amateur Sports Club – a CASC. As such it is not liable to charge VAT on membership fees – subject to ‘Sport supplies that are VAT exempt (VAT Notice 701/45)’.

CALSA is a ‘not for profit’ organisation which entitles it to apply for grants from many sources.

If TLA restructured itself as a section of CALSA - CALSA Dance – then it would break even or generate a positive income stream.

CALSA would significantly increase the number of its female members.

Local families would have even more reasons to become part of CALSA.

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### 3 The Proposal

#### 3.1 Create a 'CALSA Dance' section

The activities currently undertaken under the umbrella of the limited company will be restructured so as to be the responsibility of the new 'not-for-profit' entity.

Necessary documentation will be created to ensure this new section is compatible with CALSA governance requirements.

e.g.

- Constitution
- Child Protection Policy
- Fit and Proper Persons Declarations

#### 3.2 Funding

No funding is involved in this proposal.

#### 3.3 Membership Implications

CALSA is a Community Amateur Sports Club – a CASC. In order to retain the many benefits which follow from this status, CALSA must abide by the rules detailed by Her Majesty's Revenue and Customs – HMRC

The most relevant of these is the need for a consistency of membership rules, benefits and responsibilities across all sections. If 'CALSA Dance' is to be a 'section' then its members must become members of CALSA in the same way that members of the existing sections are members.

#### 3.5 Members' Approval

The proposals outlined above will need to be approved by the membership of CALSA via a set of resolutions submitted to a general meeting. The intention is for this to be done at an Extraordinary General Meeting in March 2023.

In summary these resolutions are:

- Approve the establishment of 'CALSA Dance' as a not-for-profit entity otherwise known as TLA.
- Approve the changes to the constitution which make 'CALSA Dance' a sixth sporting section of CALSA.

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### Appendix A – Timetable

Target Date	Action
August	CALSA Management Committee – approve strategy
November	CALSA Management Committee – approve constitution changes
November	Cricket Committee – approve constitution changes
November	Football Committee – approve constitution changes
November	Hockey Committee – approve constitution changes
November	Squash & Racketball Committee – approve constitution changes
March 2023	Annual General Meeting – approve both resolutions
March 2023	Implement constitutional changes